



EIS Professional Learning Conference

Coaching and Mentoring

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Aims for today:

- To develop essential skills for non-directive coaching:
 - Questioning
 - Listening
 - Summarising
 - Feedback
- To coach in a way that enables higher levels of performance and contributes to others' personal development

SUCCESS!

- Introduce yourself
- Share your experience of coaching and mentoring
- Tell the group about something that has made you smile this week



Coaching vs Mentoring

Coaching



Mentoring

What distinguishes coaching from mentoring?

Mentoring is:

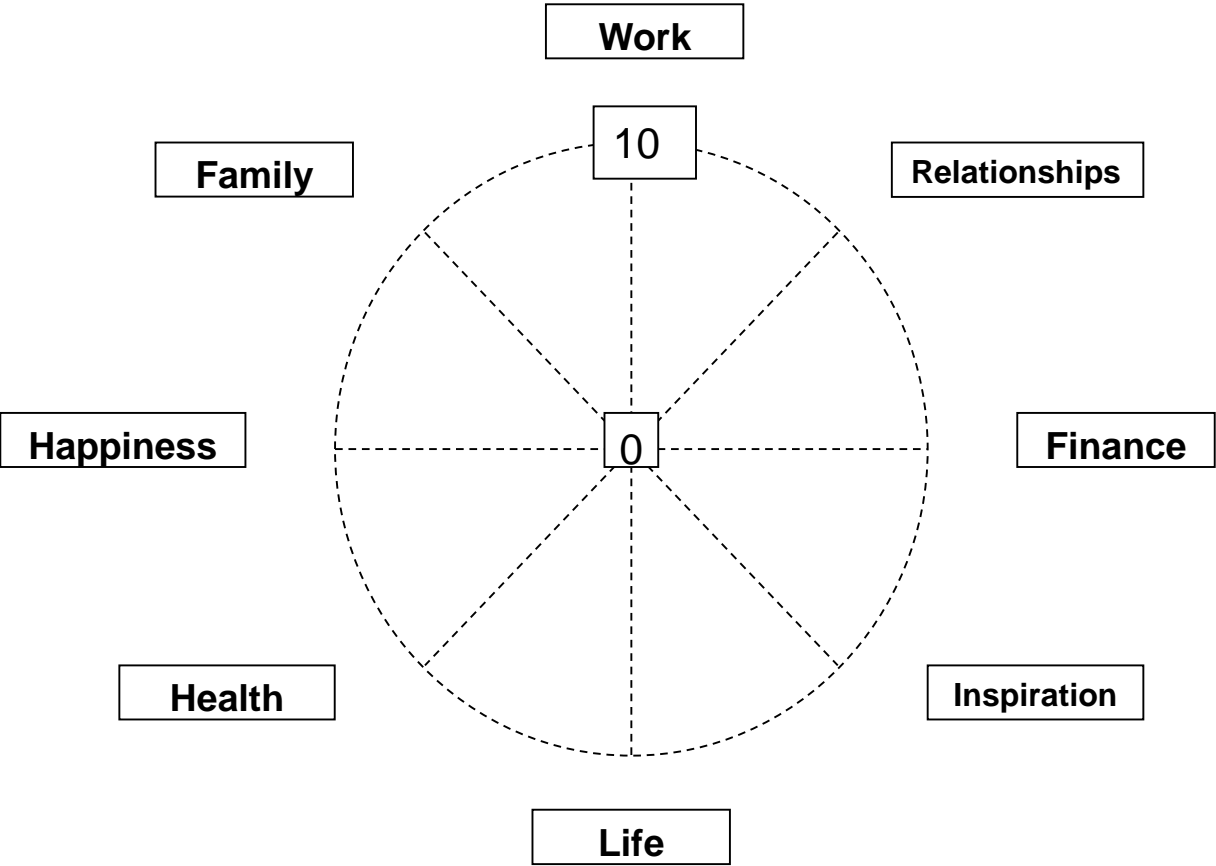
- Delivered by an experienced and usually senior manager
- Focused on career development, policy, politics and networking
- Giving advice
- More free-form

What distinguishes coaching from mentoring?

Coaching is:

- Solution and action focused
- Awareness based
- Focused towards task, performance and development
- Non-directive
- Structured
- Engaged with a 'boss', peer, colleague or external

Success Wheel: “Wheel of Life”



Reflective questions for a coaching wheel

- How is '**this area of the standard**' reflected in your work context?
- Where would you like to be with '**this part of the standard**' in 6 months/this time next year?
- How will you seek ongoing feedback in relation to '**this part of the standard**'?
- What resource do you need to better develop '**this part of the standard**'?
- What development needs do you have in relation to '**this part of the standard**'?
- How do you plan your professional learning to enable you to develop in these areas? What support would you require to meet those needs?
- In what ways do you engage with professional literature, theory, research and policy to challenge and inform your thinking and practice?
- As you develop accomplishment and expertise in a specific area how do you share this with colleagues and lead developments within and beyond the school community?

For discussion:

- How could you use a coaching approach to boost a colleague/pupil's confidence?
- How could coaching be used to challenge a colleague/pupil?



From what we have discussed and shared today,
what can you commit to trying when you are in
your role on Monday?



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